



# Background Checks Offered through IntelliCorp

Helping you make smart hiring decisions

When recruiting employees, you want as much information as possible to make smart decisions. Integrity Insurance has collaborated with IntelliCorp to offer discounted rates on background checks and employment screening products, to help you mitigate risk and keep your organization safe.

As a Integrity Insurance client or agency representative, you benefit from IntelliCorp's industry leading data, which provides you with detailed information on your applicants. You also get the advantage of streamlined processes, cost savings, paramount privacy as well as security when it comes to protecting sensitive information.

## Background checks help you:

- Improve the quality and retention of your new hires
- Manage and minimize risk
- Increase safety within your business and the public
- Reduce loss due to sexual offenses, violence or theft

## Program Benefits

- Preferred member pricing
- Personal user ID & password
- One comprehensive report on each applicant
- Client services support
- 24/7 access

## Other products and services are available

IntelliCorp also offers other products and services for an additional cost. Pricing is available upon request. These include but are not limited to:

- Motor Vehicle Reports
- Drug Testing
- Employment Verifications
- Education Verifications
- Credit Reports
- Civil Searches
- E-Verify
- Form I-9

## Register Today

<http://www.intellicorp.net/marketing/RegisterNow.aspx>

Complete the first page of the registration process and enter Promotion Code INTEGRITY.

## Special Package Pricing

Intelicorp offer a specially designed package of products at a greatly reduced rate to all Integrity Insurance clients.

### Discounted \$15.50 Package Includes:

- Validated Criminal Database
- Validated Nationwide Sex Offencer
- Validated Department of Corrections
- Unlimited Single County Searches (7-year address history)\*
- SSNVerification with Address History
- Government Sanctions (Terrorist Search)

\* Some courts charge a mandatory fee. These are treated as pass-through fees to our clients and are clearly highlighted before processing the search.

## Call or Learn More:

## IntelliCorp Sales

**Toll-Free: 800-539-3717**

**[sales@intellicorp.net](mailto:sales@intellicorp.net)**

*Products described above may not be available in all states. Please contact a local independent Integrity agent for complete details on the products and discounts.*

See page 2 for answers to questions you may have regarding background checks.



## Background Check FAQs

### Why should I use a criminal background service?

- Part of building a successful company begins with hiring qualified employees who fit into your company's culture.
- Smart hiring decisions position a company for success. Poor hiring decisions jeopardize revenue, lead to inefficiency and increase the risk for liability issues.
- Implementing a consistent screening policy throughout an organization can help avoid costly hiring and recruiting mistakes as well as mitigate exposure to risk and litigation.

### What are the risks of doing a background check on your own?

- An individual you are conducting a background check on could have criminal or civil cases in other jurisdictions throughout the country that may not be identified and/or listed on the report.
- Insufficient knowledge of the Fair Credit Reporting Act (FCRA), Equal Employment Opportunity Commission (EEOC) and laws in all 50 states.
- Access to records from all courts across the country can be very difficult.
- You may face the probability of missing records belonging to an applicant.

### Why Intellicorp?

The ability to support clients encompasses the following phases of the relationship:

- Full suite of products and integration solutions.
- Ongoing dedicated support.
- Training and education.
- Compliance (FCRA, EEOC, etc.).
- Internal and external quality assurance.
- Privacy and security.

### What do I need to do to order a background check? (Sign-off)

- To be in compliance with the FCRA, you must always have signed authorization to run a background check for an employment purpose.
- The required criteria to run a criminal background check is: Name, DOB, SSN and current address. Other background screens may require more information based on the type of check being done.

### What services do I need?

- Background check requirements vary by employer and their internal policies. Some states and industries have specific requirements of which background checks should be run based on the position being applied for.
- IntelliCorp can help you determine which searches may need to be run to do your "due diligence".

### Objections we hear:

#### "We already do background checks".

- What type of checks do you do?
- What is the coverage or what is included?
- Do you search nationally or just locally?
- What do you currently pay?

#### "We don't do background checks".

- Besides cost, is there a reason why you don't?
- Do you know how much a negligent hiring lawsuit would cost you?
- Did you know that it is your responsibility as a business to create a safe work environment?
- Did you know you can do a comprehensive background check for only \$15?

#### "We are happy with our current provider".

- Do you know exactly what is included with your current checks?
- What are you currently paying?
- Do you know if your current provider is Fair Credit Reporting Act (FCRA) compliant?



The way it should be.®